

# The contract for participation at NATEXPO-2006

## 1. THE EXHIBITION ORGANIZER

ExpoNAT JSC, called further as the Organizer.

## 2. NATEXPO-2006 OPERATING SCHEDULE

Official opening of the Exhibition takes place on:

November, 20th, 2006 at 12.00

November 20	12.00 - 18.00
November 21	10.00 - 18.00
November 22	10.00 - 18.00
November 23	10.00 - 15.00

## 3. EXHIBITION SPACE RENTAL RATES

The exhibition space rental rates will be charged in Euros, V.A.T. included.

**3.1** Registration Fee (300 €) includes information and official logo of your company in the Exhibition Catalogue. The Exhibitor can order double page in the catalogue for supplying his full-color advertisement. In this case, the Registration Fee would be 450 EUR.

**3.1.1** The cost of the Registration Fee includes badges and invitations (pg. 7), as well as 5 official Catalogues for each booth.

**3.2** The cost of 1 sq.m. (power connection and consumption of electricity up to 10 kW are included into shell scheme booths):

**3.2.1** If the contract is signed during NATEXPO 2005:

Free design space. Before November, 20 <sup>st</sup> , 2005	165 EUR
Shell scheme space.. Before November, 20 <sup>st</sup> , 2005	195 EUR

**3.2.2** Regular prices:

Free design space (min 30 sq.m.):

Before March, 1 <sup>st</sup> , 2006	170 EUR
After March 1 <sup>st</sup> , 2006	190 EUR

Shell scheme space (min 9 sq.m.):

Before March, 1 <sup>st</sup> , 2006	205 EUR
After March 1 <sup>st</sup> , 2006	225 EUR

Rent of the outdoor exhibition space (min 3 sqm) – EUR 60 per sqm.

**3.3** In case if 100 % of the invoice is paid out in a lump sum before July, 1<sup>st</sup>, 2006, the Exhibitor receives 2% discount on total invoice amount.

**3.4** Special conditions before March, 1<sup>st</sup>, 2006:

**3.4.1** In case a company-participant of the NATEXPO-2005 is expanding its exhibit space on 10 sq.m. minimally, it receives the 10 % discount on all additional meters.

**3.4.2** In case a company-participant of the NATEXPO-2005, except of expanding the exhibit space, is covering the invoice in 10 days in 100%, it receives a 5 % discount on all square meters of its exhibit space.

**3.4.3** Discounts are not summarized.

## 4. BOOKING AND PAYMENT ORDER

**4.1** Please note that the Exhibition space remains provisional until 25% deposit has been received by the Organizer. If the payment has not been received by the due date, the allocated exhibition space will become void and may be made available to other Exhibitors.

**4.2** A 50% deposit must be made before July 1, 2006.

**4.3** The total contract amount should be covered by October, 1<sup>st</sup>.

In case if 100% of the payment for the exhibition space has not been received by October 1, the Organizer reserves the right to void the allocation and to offer this space to

any exhibitor, who is ready to pay for that space or who has made all payments by the due date and is willing to change its location. The Organizer reserves the right to offer to the Exhibitor space at different location of the exposition at the amount of the advance payment.

**4.4** Bank commission charges.

All bank commission charges are borne by the Exhibitor. In case of violation of this condition, all underpayments will be summed up and the Organizer will draw an additional invoice for all underpayments with the 100% fine from the invoice amount. This invoice should be paid off by credit card or cash during the assembling of the exhibition.

**4.4.1** Wire transfer payments for the exhibit space as well as all additional services must be effected until October 16<sup>th</sup>, 2006. All payments after this date can be done only by credit cards or cash.

Attention! No services will be provided without payment!

No letters of warranty are accepted after October, 16<sup>th</sup>.

Debtor-companies will not be allowed to the assembling.

**4.5** Credit card payment.

All main credit cards are accepted. In case of Exhibitor's cancellation of any service that was paid by credit card (Chargeback), money are returned to the credit card except for 20 EUR, charged by the electronic payments' system for each operation.

**4.6** Reduction of the exhibit space.

No financial losses will follow in case of reduction of the exhibit space before August, 16<sup>th</sup>, 2006. Companies, who decide to cut down the already booked space after August 16, loose the advance payment already effected for the reduced area.

**4.7** Refusal from the exposition

In case of refusal until August 15<sup>th</sup>, 2006 – total amount is returned by the Organizer. From August, 15<sup>th</sup> to September, 15<sup>th</sup> 2006 the Organizer keeps 20% of the payments already made by the Exhibitor.

After September 16<sup>th</sup> total invoice amount is kept by the Organizer.

**4.8** The Organizer's website. [www.natexpo.tv](http://www.natexpo.tv)

All applications and all payments, except for the Contract for Participation at NATEXPO, can be filled out and effected at the Organizer's official website and have legal force equal to the documents and payments, issued on paper bearers.

## 5. EXHIBIT SPACE

Exhibit space is rented to the Exhibitor in a ready-to-use conditions for the period of exhibition's assembling, exposition and dismantling periods, i.e. November 16 – 24 inclusive.

Exhibitor can use the leased areas only in accordance with the Exhibition profile.

Exhibitor cannot sub-lease the Exhibition space to any third party without The Organizer's written permission.

## 6. CO-EXHIBITOR

The Exhibitor has the right to give its booth at the partial disposal of its partner, whose activity complies with the Exhibition's subject as to the co-exhibitor.

In this case, co-exhibitor has to sign the application form (without choosing the amount of square meters), the Contract for

Participation at NATEXPO-2006 and to pay the Registration Fee. The Exhibitor, who is giving its booth at the co-exhibitor's disposal, has to inform the Organizer about it in writing.

## 7. BADGES, INVITATIONS

According to the IABM's recommendations, badges and invitations are given to the Exhibitor at the unlimited amount on a free basis, regardless of the booth size.

## 8. BUILD-UP, CONNECTIONS AND ADDITIONAL SERVICES

**8.1** Build up and design of the shell scheme booths and booths, made out of the standard exhibitory constructions are executed only by the General Contractor the Exhibition – "Buildexpo City" company.

**8.2** The Exhibitors are not allowed to dismantle or assemble the shell scheme booth constructions for applying any other changes without permission of the General Contractor.

**8.3** Shell scheme booths (in accordance with the sketch and the set of furniture) are inspected and accepted by the Exhibitor's representatives from the Organizer on November, 19<sup>th</sup> from 8:00 to 18:00 only. No claims are accepted after this time.

**8.4** The Catalogue, the booth sign

The name of the company, shown on the booth (the booth sign in case of standard booth construction) can not be different to the company name, submitted to the Catalogue. The name in the booth sign can be extended at the additional cost, but it cannot contain names of any other companies with the exception of the co-exhibitor (pg. 6).

**8.5** Booth construction

Neither part of the booth including equipment, signboards, etc. should break the space limits from the floor to the ceiling stipulated by the Contract. The Organizer keeps the right to demand from the Exponent to put away such parts of the booth at Exhibitor's account.

**8.6** Booth expertise

The Exhibitors, which do not use the shell scheme booth construction, carried out by the company "Buildexpo City" have to undergo the expertise of the materials, equipment and power connections at the engineering service of the IEC Crocus Expo and "Buildexpo City" at the Crocus Expo prices. Independent construction of the booths of any types is allowed only after receiving permission of the Engineering Service of the Crocus Expo. Please pass the expertise in advance!

## 9. BOOTH ASSEMBLING WORKS AND EQUIPMENT DELIVERY ORDER

**9.1** Booth assembling and decoration works begins on November 16<sup>th</sup> 2006 at 8.00.

The Exhibitor and his staff should register at the Organizing Committee of the Exhibition. The admittance to Exhibition pavilions without a Participant Badge is prohibited.

Move-in and move-out time schedule:

November 16<sup>th</sup>-19<sup>th</sup>. – 08.00 – 20.00

No construction work is allowed on the November, 19<sup>th</sup>.

November 23<sup>rd</sup> - 15.00 – 20.00

November 24<sup>th</sup> - 08.00 – 20.00

Official closing of the Exhibition is on November, 23<sup>rd</sup> at 15.00.

**9.2** Overtime usage of the exhibit space.

Permission for the overtime usage of the exhibit space can be obtained from the Organizer. Prices for the overtime usage of the

**Continued...**

exhibit space during assembling and dismantling periods are published at the Organizer's website.

No overtime works can be executed until the Exhibitor's representative signs a proper order form at the NATEXPO office. After finishing all works the Exhibitor representative must write down actual overtime in their previously signed order form. If the Exhibitor's representatives do not submit an order form with the actual overtime work hours, the Exhibitor is committed to settle the invoice for the overtime work drawn by the Organizer.

**9.3 Delivery/Removal of the equipment.**

Exhibitor has to fill out the proper order form for the delivery/removal of the equipment.

Delivery or removal of equipment will be permitted only on the basis of the registered order form where model/serial number of exhibits will be listed. Delivery or removal of any other equipment will not be permitted.

According to the fire safety rules, exhibitors will not be permitted to store any packing material, containers or boxes in their stands during the show.

Secure storage will be available at the exhibition center facilities at the additional cost.

**10. COMMERCIAL ACTIVITIES**

All business activities, including contracts' signing, sale of the exhibits and equipment are subject to present legislation of Russian Federation.

**11. FREIGHT FORWARDING SERVICE**

Official freight forwarders for foreign exhibitors are:

1) Danzas Messen GmbH, Carl Benz Strasse 39-41, 60386 Frankfurt am Main, Germany. Tel. +49 (0) 69-42092-259; fax: +49 (0) 69-42092-390; e-mail: [fairs.orders@dhl.com](mailto:fairs.orders@dhl.com)

2) Panalpina Weltransport GmbH/«Pan-FAIRService» Hamburg, Mr. Volker Schmidt – Manager Eastern- and Western-Europe/ C.I.S. - Nagelsweg 37, D-20097, Hamburg / Germany. Direct-Tel. +49 (0) 40-23771-1182; Mobil-Tel. +49 (0) 160 880 57 18; Fax +49 (0) 23771-1245; Mail:

[volker.schmidt@panalpina.com](mailto:volker.schmidt@panalpina.com); Internet: [www.pfs.de](http://www.pfs.de), [www.panalpina.com](http://www.panalpina.com).

If the Exhibitor is using the alternative carriers, they have to sign a contract with the Official carrier for customs clearance and shipping handling services in the exhibition center territory.

**12. DAMAGE TO PROPERTY**

Exhibitor is responsible for any damage caused to walls, floor, columns, shell scheme stand equipment or other Exhibitors' property. The Exhibitors should not use paints, varnishes, adhesive and other coatings for walls, floor, columns or shell scheme stand equipment.

**13. RESPONSIBILITY AND INSURANCE**

The Exhibitor takes the obligation to waive from any claims to the Organizer for:

-any damage or harm done to anybody of the staff, agents or visitors of the Exhibitor regardless of the reason for such damage or harm;

-any damage or losses to the exhibits or other values, belonging to the Exhibitor, his staff, agents or visitors, as well as for losses caused by fire, explosion and other risks through the Exponent's fault or negligence.

The Exhibitor takes the responsibility to follow all the rules and order drawn by the participation in the Exhibition, including security and fire-prevention measures, as well as all the illegal actions, stated by Russian legislation.

The Exhibitor takes the obligation to compensate to the Organizer all the losses and damages to exhibition and warehouse space, power and water supply and sanitary communications, as well as to the equipment of the Organizer, including potential damage, which can be caused through the fault of the Exhibitor.

The Organizer provides for the civil insurance of any damage to life and health and/or property and values of the third party including the Exhibitor and the visitors of the Exhibition at its own expense.

**14. SECURITY**

**14.1** Security guards are located at the visitors' entrance, transport gates and in the pavilions on a twenty-four-hour basis. A security service is aimed at providing public safety and anti terror actions. Security guards are responsible for the officially delivered to the exhibition centre equipment only at the night time from 20.00 to 8.00.

**14.2** The Organizer is not responsible for the security of the exhibits at the booths and recommends that the Exhibitor's property should be insured. The Organizer provides private booth security. To assure availability, please order all your security services in advance, 14 days prior the move-in date.

**14.3** The Exhibitor shall remain responsible for the Exhibitor's property and belongings. In case of loss of your personal belongings no claims will be accepted.

**15. VISA SUPPORT, TOUR OPERATOR**

The Organizer facilitates in providing visa support for the Exhibitor's personnel, guests, and participants of the Exhibition when the request is made before the September 10<sup>th</sup>, 2006.

After September 10<sup>th</sup>, visa support is not guaranteed.

**16. SOUND LIMITS DEMANDS**

For the period of the Exhibition, the sound level at the booth of the Exhibitor should not exceed 75 decibels.

The Exhibitors violating this demand will be fined for 500 EUR.

**17. AUXILIARY SERVICES**

**17.1** All deadlines in this document, as well as at the Organizer's website are final. If your order received after the deadline the service cannot be guaranteed.

**17.2** All orders placed after 8.00 on November 15<sup>th</sup>, 2006 might not be accepted by the Organizer, or be charged extra 50% at the condition of immediate payment.

**18. JURISDICTION**

The present document is a Contract and it is governed by the Russian Federation law.

**19. LEGAL ADDRESS AND BANK DETAILS OF THE EXHIBITOR:**

Organizer:

EXPONAT JSC 7705498677
Legal address: bld.1, 48/50, Ozerkovskaya nab., 115054, Moscow, Russia
Mailing address: 8, Staroalekseevskaya Ulitsa, Entrance 2, Moscow, Russia, 129626 Tel: +7 (495) 687-3237, +7 (495) 687-3277, Fax: +7 (495) 687-3280, WEB: <a href="http://www.natexpo.tv">www.natexpo.tv</a>
Account Nr: 40702978000000000655
Name of the Bank: LEGION BANK, LLC
Address of the Bank: bld. 7, Krasno proletarskaya str., 127006, Moscow, Russia. Tel: +7(495) 7863616, Fax: +7 (495) 7863614
SWIFT CODE: LEGIRUMM
ACC: 70-55.065.130
Bank correspondent: RAIFFEIZEN ZENTRALBANK OSTERREICH AG, VIENNA, AUSTRIA
SWIFT: RZBA AT WW

Head of the project NATEXPO-2006  
N.K. Piskunova \_\_\_\_\_  
Date \_\_\_\_\_

Company, which will be paying by the invoice:

Name: _____
Address: <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> _____
Name of the Bank: _____
Address of the Bank: <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> _____
Code of the Bank: _____
SWIFT: _____
Account of the Company in this Bank: _____
<b>Code IBAN</b>

**On behalf of the Exhibitor**

Name \_\_\_\_\_  
Signature \_\_\_\_\_  
Date \_\_\_\_\_  
Stamp \_\_\_\_\_

# Application - Contract for Participation at NATEXPO-2006

**Crocus Expo, 20-23 November, 2006**

ID

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Please complete the following in BLOCK CAPITAL LETTERS and Fax it to +7 (495) 687-3280.

**Name** (a brand you will be participating under)

RUS
ENG

In the alphabetical listing you want your company name to be placed under letter:

**РУС (А-Я)**

**ENG (A-Z)**

Legal name of the company, which will be paying by the invoice
--

<b>Contact person name</b>	<b>Job title</b>
<b>Address</b>	
<b>Tel</b>	<b>Fax</b>
<b>E-mail</b>	<b>WEB</b>

We hereby apply for the following allotment of Exhibition space for NATEXPO-2006:	Free design space (min 30 sqm)	Shell Scheme Space (min 9 sqm, power connection and consumption up to 10 kW are included)	Outdoor space (min 3 sqm)
<b>During NATEXPO 2005</b>	<input style="width: 30px; height: 20px;" type="text"/> €165 per sqm	<input style="width: 30px; height: 20px;" type="text"/> €195 per sqm	
<b>Early rate</b> (until March 1 <sup>st</sup> , 2006)	<input style="width: 30px; height: 20px;" type="text"/> €170 per sqm	<input style="width: 30px; height: 20px;" type="text"/> €205 per sqm	<input style="width: 30px; height: 20px;" type="text"/> €60 per sqm
<b>Regular rate</b> (after March, 1st, 2006)	<input style="width: 30px; height: 20px;" type="text"/> €190 per sqm	<input style="width: 30px; height: 20px;" type="text"/> €225 per sqm	

The booth location at the exhibition is discussed with the Organizer only after receipt of the 25% deposit of the total invoice amount.

**Choose your type of the Registration Fee:**

• Submitting you logo and the Exhibitor information to the Catalogue 300€:

• Double page in the Catalogue for submitting full-color advertisement near the Exhibitor information 450€:

**Special conditions before March, 1<sup>st</sup>:**

- In case a company-participant of the NATEXPO-2005 is expanding its exhibit space on 10 sq.m. minimally, it receives the 10 % discount on all additional meters.
- In case a company-participant of the NATEXPO-2005, except of expanding the exhibit space, is covering the invoice in 10 days in 100%, it receives a 5 % discount on all square meters of its exhibit space.

**Payment terms:**

1. 50% deposit must be received by the Organizer before July 1<sup>st</sup>, 2006.
2. 100% of the exhibition space rental charge must be paid before October 1<sup>st</sup>, 2006.

**In case 100 % of the invoice is covered in a lump sum before July, 1<sup>st</sup>, 2006 the Exhibitor receives 2% discount on total invoice amount.**

All NATEXPO-2006 documents contain prices with all taxes included! There is no extra charge for type and location of the exhibition booth.

**We have read and agree to the terms and conditions for NATEXPO-2005 which are printed in this document..**

**Head of the project NATEXPO-2006**

N.K. Piskunova \_\_\_\_\_

Date \_\_\_\_\_

**On behalf of the NATEXPO-2006 Exhibitor**

Name \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

**Stamp**

## Important deadlines NATEXPO-2006

Date	Description	√
20.11.05	The expiration date for special prices for NATEXPO-2005 participants	√
01.03.06	The expiration date for the 5 % discount for exhibitors, which expanded the exhibit space	
01.03.06	Regular price for all companies (190 € / 225 €)	
01.07.06	Mandatory payment of the 50 % of the invoice for the exhibit space	
14.08.05	Last day for space reduction without losses	
10.09.06	Last day for visa support requests	
14.09.06	Last day to cancel participation with 80% exhibit space cost refund	
01.10.06	100 % payment by the invoice for the exhibit space	
15.10.06	Last day to pay via wire transfer for the exhibit space and services	
20.10.06	No information is accepted to the Official Catalogue	
15.11.06	All additional services will be charged extra amount	
16.11.06	8:00 Assembling starts	
19.11.06	8:00 Equipment mounting starts. Construction works are prohibited!	
19.11.06	Acceptance inspection of the booths by the Exhibitors representatives	
20.11.06	12:00 Opening of the exhibition	
23.11.06	15:00 Closing of the exhibition, removal of the equipment	
24.11.06	8:00 – 20:00 Booths dismantling	